



- Founded in 1954
- Over 500 offices on six continents
- Over 20,000 insurance professionals
- More than \$23 Billion in annual premium volume
- Over \$2.7 Billion in annual revenue



Only 117 brokers worldwide have been selected as an Assurex Global Partner.

Partners go through an exhaustive review process. Election is based on:

- Premier market position
- History of growth
- Breadth of services
- Commitment to serving other Assurex Global Partners and clients.



We have your specialist!

Our 20,000 insurance professionals bring over 6,700 years of combined professional experience to our brokerage group and clients. We know the ins and outs of fields as varied as schools to agriculture, construction to fine arts and oil refining to pharmaceuticals. Our Partners collaborate regularly to ensure we're offering the best solutions for the market.

We've got the world covered

From our corporate headquarters in Columbus, Ohio, we coordinate the activities which unify our vast global network. Our structure is based on four regions—



Asia/Pacific, Europe/Middle East/Africa, Latin America/Caribbean, and North America. This structure allows us to tailor programs for a region's particular needs, and also encourages Partner interaction.

Wherever a client has an asset at risk, there is an Assurex Global Partner in the region ready to assist, so that the client's needs are met at home and abroad.



Unique business advantages

Assurex Global has several proprietary strategic initiatives

Among them is Assurex Development Corporation (ADC),

which provides financing to Partners for their perpetuation plans, thus allowing them to maintain their independent status. Such independence is key because independent brokers can remain flexible and responsive.

Assurex Global was also instrumental in the creation of Professional Agencies Reinsurance, Ltd. (PAR). This Bermuda-based professional liability captive provides a long-term solution to the errors & omissions challenges of large independent insurance agencies.

In 2004, we also developed a unique tool which provides efficient, on-line access to account data. Passport is a secure, password-protected system allowing access to the most recent information about any account. It is completely HIPAA compliant and can be customized to meet the needs of each client.

Learn more at www.assurexglobal.com

Also available for Partner use is a Captive with unique control of the captive cells along with client input and sharing of risk. We also regularly seek and develop "Preferred Provider" relationships with outside companies so that Partners have a reliable, trusted network of business partners from which to draw upon. These relationships include some of the world's best carriers and funding organizations.



Our most recent initiative involves the incredibly important task of training and education. Assurex Global University was created to assist Partners with this vital aspect of employee development. Existing resources and new programs are combined to provide a rich, responsive education tool for our Partners' benefit.

In addition, the Partners-only portion of our website enables day-to-day communication and collaboration between our global offices. Database requests, surveys, and practice groups allow for on-going dialogue and updates.

We also gather regularly at meetings, workshops and conferences worldwide, covering topics which include Marketing, Loss Control, Employee Benefits, Information Technology and many others. Such face to face gatherings provide an excellent forum for idea sharing and relationship development.



World's Top 10 Insurance Brokerages

Source: *Business Insurance* 7/07

	'06 Brokerage Revenues (000)	Number of Offices
1. Marsh	\$10,474,000	700
2. Aon	\$6,709,000	500
3. Assurex Global	\$2,748,000	544
4. Willis	\$2,341,000	308
5. A.J. Gallagher	\$1,437,800	200
6. Wells Fargo/Acordia	\$1,008,737	161
7. Brown & Brown	\$864,462	104
8. Jardine Lloyd Thompson	\$847,042	70
9. BB&T Insurance	\$842,296	89
10. Hilb Rogal & Hobbs	\$696,041	127



Our Partners are Our Power™

Don't let the various broker names which make up Assurex Global confuse you. Everyone takes the additional title of "Assurex Global Partner" very seriously. In fact, because we personally know and meet the owners of the other Partner firms throughout the year, we have full accountability when servicing our clients. We take this accountability so seriously that we have it written into the Partnership agreement every firm signs annually.